



**VALERIE MUSSETT**  
*General Manager*

<p><b>Principle Duties</b></p>	<p>Responsible for general office operations including HR, Marketing, IT and Business Development. Service Account representative for light commercial applications.</p>
<p><b>Experience</b></p>	<p>Valerie Mussett has been in the mechanical industry since 1988, first in office operations for The Fagan Company. As Assistant to the Vice President, she provided support for the Service Department, including project management and inside sales for Fagan. Soon she received her degree in Business Management / Marketing, helping Fagan develop their Marketing Department. She also became Service Agreement Sales representative for Fagan Service.</p> <p>Valerie joined Design Mechanical, Inc. on the first day of operations, helping to set up processes for the new company. Developed HR and IT methods and practices and oversees a \$575,000 budget. Other duties include Business Development, Service Sales, Marketing Director and Office Operations Manager, overseeing a staff of six.</p>
<p><b>Education, Memberships</b></p>	<p>Business Administration / Marketing, Penn Valley Community College, Kansas City, Missouri</p> <p>Past Chair of the Board for Kansas City, KS Chamber of Commerce</p> <p>Current Member of the Board for Kansas City, Kansas Chamber of Commerce, Wyandotte Economic Development Council, KCK Convention and Visitors Bureau and Fairfax Industrial Association</p> <p>BOMA member since 2004, serving on the Golf Committee and Expo Committee since 2005</p> <p>Director for the Hartford Group, overseeing DMI's interest in their Captive Insurance.</p> <p>Involved in Accelerent Executive Women group and Women's Executive Network with KCK Chamber and Central Exchange</p> <p>Completion of several management and leadership training programs.</p>